



Case Study | Auxesia Homes

Auxesia Homes is a private equity-backed provider of high-quality, affordable housing, delivering homes for those who serve our country and communities, in partnership with leading housebuilders.

Getting to know the client

We worked closely with newly appointed CEO, Claire Donnelly, to support the build-out of her senior leadership team, alongside several other critical hires across the business. Having originally placed Claire into her role, we had developed a strong relationship and deep understanding of her leadership style and priorities. As a private equity-backed business operating within a regulated sector, the ownership structure and governance requirements added an extra layer of complexity to the hiring process. This meant the blend of skills and experience required across roles was both nuanced and highly specific. We invested significant time in fully understanding each position, engaging with stakeholders across the organisation to build a clear and detailed picture of what success looked like.

A True Partnership

Auxesia worked with Four in true partnership, utilising many aspects of our broader value proposition. By engaging with these additional services and offerings, they saw real benefits – including tangible savings on fees and gained genuine value from working with us.



Auxesia Homes joined our **Four Connect Premium** group. By utilising our **Advance product** and the exclusive commercial benefits available to Premium members, they benefited from a **22% reduction in recruitment fees** across these placements.



Auxesia's CEO, has also joined **Four Connect Executive**, attending our events and gaining valuable advice & insights from our expert speakers and fellow group members.

Contact

Claire Donnelly, CEO

Client Lead

Claire Sofield, Managing Director

Four supported Auxesia with the following roles:

- **Chief Financial Officer**
- **Head of Sales and Marketing**
- **Acquisitions Manager**
- **Financial Controller**
- **Rent and Service Charge Accountant**
- **Asset Manager**

Don't just take it from us

“ Working with Four Recruitment has been a fantastic experience. They took the time to really understand our organisation, resulting in candidates who were not only technically strong but also an **excellent cultural fit**. As a newly appointed CEO, their support was invaluable in helping me build my senior leadership team. I definitely could not have done it without them!

What impressed me was the effort they put into **understanding each role in depth**. They spent time meeting with different colleagues across the organisation to get under the skin of what was really needed. They used their **extensive network to specifically target** individuals they knew would be a great fit. Every candidate was thoroughly vetted, with detailed summaries provided in the shortlists. This **level of preparation** made the decision-making process so much **easier and more effective**.

Their **advanced product** and highly competitive commercial arrangements also stood out, ensuring that both sides were fully committed to the process from the outset. It gave me great confidence that we were set up to succeed.

Over time, Four have become much more than just a recruitment partner. Their **Four Connect Executive** group has been a huge added benefit providing a safe and valuable space to connect with like-minded individuals. Whether through coaching, networking, or hearing from a range of industry experts, I've found the meetups to be genuinely invaluable.

Four Recruitment are far more than recruiters, they're **trusted advisors** who I know I can always rely on.”

- Claire Donnelly, CEO, Auxesia Homes



Contact us!