



Case Study

Begbies Traynor is the UK's leading Corporate Rescue and Recovery practice.

Contact

Dawn McBurnie, Group Accountant

Role Required

Assistant Management Accountant

Four Consultant

Emma Roddy, Four Financial

Getting to know the client

Begbies Traynor is an established business recovery specialist with over 100 offices nationwide. Whilst sharing positive feedback on two other recent hires, Dawn explained to Emma that her Assistant Management Accountant (AMA) was leaving.

The challenge

Shortly after kicking off the search, Dawn decided to put the role on hold.

However, after speaking with a candidate, Emma recognised that she would be a great fit for Begbies and flagged this to Dawn. Emma highlighted the candidate's skills and traits would be a great match and Dawn agreed to see her, loved her and offered her the role.

Unfortunately, the candidate received a counter offer from her employer. But as Dawn liked her so much and wanted to secure her, Emma helped her manage the situation.

Dawn was able to expand the role to Management Accountant and offer a higher salary which was then accepted.

Achieving excellence

- ✓ Emma's thorough understanding of the role and the business meant that she recognised her candidate would be a perfect fit, even when the client wasn't actively recruiting.
- ✓ Emma's tenacity and management of the process meant that she was able to secure her candidate a higher salary and bigger role but also got the right person for the role in a shorter time period than expected and in time for month end.
- ✓ Emma provided expert consultancy throughout, allowing Dawn to make informed decisions.

Don't just take it from us

"Emma has helped me recruit five staff members over the last 3 years and always provides an excellent service.

She takes the time to find out the requirements of the role and is very thorough in her vetting process.

She will only recommend candidates with the requisite skills that meet the specific job requirements and that are the right fit for the team.

This saves me a lot of time and takes the stress out of the recruitment process. I can highly recommend Four Recruitment and Emma in particular."

- Dawn McBurnie

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Placements
with Begbies
since 2018

4 Days

from counter
offer to candidate
accepting revised
Begbies offer