



Getting to know the client

Historically, Dunsters Farm had not used agencies before so when it came to looking for some new hires, they wanted someone they could trust and someone local. Hannah had always followed the journey of Four Recruitment with interest and knew Claire and Gemma on a personal level. This helped to build the trust and Hannah knew she would be looked after.

The challenge

Hannah initially came to Four in 2020 when they recognised the need for someone to lead their office team and to drive customer service and sales. After discussing the role with Abbie and scoping out the requirements we started our search for a Customer Account Executive.

After finding the perfect candidate for this role, Hannah felt confident in our ability to support the growth of her team and since then we have helped Dunsters Farm recruit for a variety of roles including Sales and HR.

Achieving excellence

All the hires that we have placed into Dunsters Farm since our relationship began in 2020 are still there and thriving. Not only did we work with Hannah to help build her confidence and trust in using an agency. We also worked alongside her to understand the exact needs and requirements in the business and the type of character and personality that would fit their culture.

Case Study

Dunsters Farm supply a range of ambient and chilled food and drinks to customers across the North. Great products at great prices since 1963.

Contact

Hannah Barlow, Managing Director

Role Required

Customer Account Executive

Four Consultant

Abbie Smith, Associate Director

Don't just take it from us

*Hannah Barlow, Managing Director
Dunsters Farm*

"For me, Four are exactly what you need from a recruitment agency – they find you good, talented people that fit with your business.

As an SME business, recruitment is a costly challenge and when it's a family business like ours, it's even more important that we have the right people who truly understand what we are about – Four just get us. Apart from being good recruiters, they are also a good business and we want to work with other good businesses – it's a great match."

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out of 3
candidates placed
since 2020 remain
in the business